HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 28 FEBRUARY 1982 ISSUE III

Remimeo

HCO BOOK ACCOUNT CASH/BILLS

REFERENCE: HCO PL 28 FEBRUARY 1982 CALCULATION OF CASH/BILLS STAT, ISSUE I

EFFECTIVE W/E 22 APRIL 1982

The Cash and Bills of the HCO Book Account were never intended to be included in the Org's Cash/Bills figure.

HCO PL 28 February 1982 removes the HCO Book Account from the Org's Cash/Bills stat.

In order to allow proper management of the HCO Book Account each Org is to separately graph and report the Cash/Bills for the HCO Book Account each week.

The Cash stat is the reconciled balance of the HCO Book Account at 2 PM Thursday.

The Bills stat is any Bills owed by the HCO Book Account for actual Book Account items per Book Account policies.

The stat is reported by the Treasury Sec each week, and is to be added to the Org's OIC cable each Thursday, immediately after the Org's Cash/Bills figure.

Org accounts are org accounts and the Book Account is the Book Account.

The condition of the org accounts Cash/Bills gives a picture of the org's solvency.

The condition of the org's Book Account Cash/Bills helps give one a picture of the org's viability.

How, you ask? Because what was true in 1950 is still true in 1982 and will always be true:

BOOKS ARE THE FIRST LINE OF PROMOTION AND CONTACT.

So keep this first line in place by maintaining a standard, on-policy Book Account that sells Book Account items, collects for Book Account items, re-orders Book Account items, sells them, collects for them.....

Compiled by Watchdog Committee From the advices of

L. RON HUBBARD FOUNDER

Adopted as Official Church Policy by the

CHURCH OF SCIENTOLOGY INTERNATIONAL

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